



Aidanfield

Christian School

Board of Trustees

International Students

Agent Management Policy

Outcome 14, Process 58

Managing and monitoring agents

Rationale

The school will manage and monitor agents who the school has contracted to represent them to ensure that those agents:

- a. Provide international students with reliable information and advice about studying, working, and living in NZ; and
- b. Act with integrity and professionalism towards prospective international students.
- c. Do not breach the law or jeopardise the signatures compliance with this code.

This policy is to provide clear and consistent guidance for relationship between the school and education agencies. It should be read in conjunction with the Agency Agreement, and The Education (Pastoral Care of Tertiary and International Learners) Code of Practice 2021.

Managing Recruitment Agencies

Contracts

The school will sign agreements with all education agencies who recruit students for the school.

Reference Checks

The school will enter into working relationships with reputable agencies, once a reference check has been carried out and all supporting documentation has been submitted by the agency, i.e. an Agency Application Form, and other supporting documentation the school deems necessary. Results of reference checks will be recorded and retained by international staff.

Ethical Conduct

New Zealand is a signatory to the Statement of Principles for the Ethical Recruitment of International Students by Education Agents and Consultants (To be known as the London Statement of Principles) and operates under The Education (Pastoral Care of Tertiary and International Learners) Code of Practice 2021. Recruitment agencies will be informed about, and will comply with, the requirements of the Code and the London Statement of Principles.

Action for Breach

Where agencies are found to contravene the Code and/or the London Statement of Principles, the school will apply the appropriate sanctions as detailed in the Agency Agreement.

Commissions

The school will pay commission to the agency as set out in the Agency Agreement. The commission rate will generally be 15% of tuition fees and the school reserves the right to make other commission or incentive arrangements with selected agencies by special negotiation.



Aidanfield Christian School

The school will generally pay commissions to contracted agencies upon receipt of an invoice. Commission payments will be made within 12 weeks after the student has commenced at the school and is subject to the tuition fee being received by the school.

The school may elect to make special arrangements with trusted agencies to allow the agency to withhold commissions from tuition payments due to the school. Such arrangements are at the sole discretion of the school and no commissions should be withheld by an agency without prior agreement from the school.

Where a student does not see out the entire period of their enrolment at the school, the school may, on a case-by-case basis, decide whether or not to request a refund of all or any part of any commission fees paid to an agency.

The school will have no obligation to pay commission fees to any agency with whom the school does not have a signed Agency Agreement.

Agency Monitoring and Review:

The school will review the conduct and performance of its agencies as a part an annual self-review. The school will collect and record appropriate evidence of agency reviews.

Evaluation:

This policy will be reviewed annually.

Board Chair Sign:

Adopted On:

March 2024

Date of Review:

March 2025